

Retail Partner Services

Increase Your Gift Card Sales to the Premium and Incentive Market

National Gift Card offers the full service marketing support, secure card storage, and turnkey fulfillment services you need to increase your gift card sales to the lucrative premium and incentive market. You can partner with NGC with confidence. Our leadership team has more than 30 years of experience in the incentive and retail industries and a proven track record. In the past year, we have activated more than \$100 million in gift cards for our Retail Partners.

The Advantages of Choosing NGC as Your Gift Card Marketing Partner

Gift cards make ideal awards and incentives because they give people the freedom to choose a reward they really want. NGC can help you expand your presence in this lucrative market by offering you the following advantages:

- Increased gift card sales to the business-to-business and Scrip market through our strategic marketing efforts, superior service and experienced program management capabilities.
- Greater market exposure through promotion of your brand at industry tradeshows/events and on NGC's corporate websites.
- A choice of partnership options so you can select the services that best fit your gift card program needs.
- Turnkey fulfillment services, including secure gift card storage in our climate controlled Visa/MasterCard-certified warehouse, and the secure processing of bulk and individual gift card orders through our PCI-Compliant, SSL-certified web sites.
- Additional marketing resources designed to boost your gift card brand, including online, print and email campaigns available through MarketDirect, our exclusive Retail Partner marketing services program.
- Consulting services that can guide you through the industry landscape, including competitive analysis and the development of new market opportunities.

Call today to learn more about the advantages of partnering with NGC.

888.472.8747











Multiple Sales Channels Help Drive More Gift Card Business

Developing creative ways to stimulate gift card purchases is the secret to the success of our retail partnerships.

Whether your goal is to expand your presence in the premium and incentive market, increase your gift card sales to consumers, or both, we offer the sales and fulfillment solutions you need to meet your program objectives.

Business-to-Business Sales and Fulfillment

NGC can help you increase your gift card sales to a wide range of businesses for use as rewards, incentives or corporate gifts. NGC provides our Retail Partners with complete outsourcing of your B-to-B gift card program, including inventory management, storage and gift card activation. Our strategic marketing services and turnkey fulfillment solutions are designed to minimize your program costs while maximizing your exposure and sales to the premium and incentive market.

Direct-to-Consumer Sales and Fulfillment

NGC simplifies the process of selling gift cards to consumers online. Our turnkey solution includes the creation and hosting of a PCI-compliant, SSL-certified website. Whether you need a stand-alone site or one that interfaces seamlessly with your corporate site, your gift card ordering page will be branded with your corporate identity and trademarks. NGC also handles all payment processing, fulfillment and customer service for gift card orders.

Whatever your goals are for your gift card sales, we have the experience and flexibility to create a customized solution to help you meet them.

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Build Your Gift Card Brand with Targeted Marketing Services

NGC's MarketDirect program allows you to increase your gift card's exposure and stay prominent in potential customers' minds while they search for gift card options.

Opportunities are limited and available at a first come, first serve basis—so contact us today!

NGC MarketDirect

NGC makes it easy to add an extra boost to your gift card brand through *MarketDirect*, a menu of customized marketing resources offered by the NGC marketing team.

MarketDirect can help you save time and your company's resources by enhancing your gift card sales through:

- Website Development
- Web Advertising
- Direct Mail
- · E-News Options
- · Print Advertising
- Premium Incentives

Our portfolio of gift cards receives maximum exposure to executives and business decision makers to generate maximum sales. Additionally, NGC offers substantial cost savings to you by:

- · Providing customer service
- Marketing your card with other nationally known retailers
- Displaying your cards at tradeshows and events
- Exposing your brand online within the NGC websites

Call Jason Abrahams, Marketing Director, at 888.472.8747 to learn more about how you can implement *MarketDirect* for your company to drive more gift card sales.

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Security is a Priority at NGC

A program's success lies in the details, and NGC pays close attention to every one of them.

We've built sound processes and fail-safe systems to assure you the utmost in security, both in our facility and online, while delivering the checks and balances needed for accurate reconciliation.

Inventory Management

NGC provides Retail Partners access to NGC vault, NGC's proprietary inventory management and tracking system. This secure, online-based system enables our Retail Partners to log on and review their de-active gift card inventory and activations at any time. Customized reporting is also available upon request.

Gift Card Activation

NGC activates gift cards on an as-needed basis, using each individual Retail Partner's preferred method of activation. Whether that preference involves activating cards through a website portal or delivering Excel files with batch ranges, NGC's activation team is equipped to handle every Retail Partner's needs. NGC is also certified with the largest national gift card processors.

Financial Reconciliation

NGC is flexible in its financial reconciliation options. Reconciliation can occur on a daily, weekly or monthly basis. Customized reporting is also available upon request.

NGC processes all credit cards for online purchases via our secure payment gateway. NGC is PCI-compliant, SSL-certified.

Warehousing Services

NGC has a Visa/MC-certified facility, which is secure and climate controlled. Today, NGC safely houses de-active and active gift cards from more than 170 Retail Partners. To ensure secure storage, our warehouse is monitored 24/7/365, both on- and off-site.

Call our strategic partnership team to learn more about NGC's reliable operations and finance foundation designed to support your gift card program securely through every step of the process.

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Choose from more than 170 gift card partners

- Customized to your specific needs
- Complete turnkey fulfillment solutions
- Perfect for rewards, incentives and motivation programs
- Ideal for promotions and generating new sales

Your Gift Card Specialists

Today it's all about working smarter, not harder. Whether it's thousands of cards shipped around the country, or individual fulfillment, we're prepared to service your program from start to finish.

Our Marketing Partners

1-800-Baskets com® 1-800-Flowers.com® A Pea in the Pod® **ACME AJWright** Albertson's Amazon.com® Gift Card AMC Theatres® American Airlines® American Eagle American Express® Applebee's® Arbv's ARCO PumpPASS Athleta.com Au Bon Pain* AutoZone*

Avis Babies "R" Us Bahama Breeze® Bailey's Pub & Grille Baja Fresh®* Banana Republic Barnes & Noble® Bass Pro Shops Bath & Body Works Bed Bath & Beyond® Best Buy® **Best Western** Billboard Music Blockbuster® Bloomingdale's Bonefish Grill Borders®

Boston Market

Brinker International

Bruegger's Bagels*

Brunswick Zone*

Buca di Beppo

Brooks Brothers

Budaet **BURGER KING®*** Cabela's California Pizza Kitchen* Carrabba's Italian Grill Carr's Casual Male* Champps Americana* Chart House Cheryl & Co.® Chili's Claim Jumper CostCo Membership Cracker Barrel® Cub Foods CVS/pharmacy D'Angelo Darden Restaurants Dave and Buster's Del Taco® Destination Maternity[®] Dominick's Domino's Pizza® **Dunkin' Donuts** EB Games* El Pollo Loco* Express ExxonMobil Fairmont® Hotel & Resorts Fandango Fannie May

Golfsmith Gordmans* Hallmark Harry London® HomeGoods Hometown Buffet®* HSN* iTunes®* Jack In The Box Jared® the Galleria of Jewelers* J.B. Robinson* **JCPenney** Jewel-Osco Joe Caputo & Sons .los A Rank Kay® Jewelers* Kentucky Fried Chicken Kmart[®] Kohl's L.L.Bean LA Food Show Landry's Restaurants Lands' End Lettuce Entertain You LongHorn Steakhouse® Lord & Taylor Lou Malnati's Pizza* Lowe's Lowes Theatres Macy's Maggiano's Little Italy MAPCO Marathon Oil Marriott TravelCard® Marshall's MasterCard® Menards® Men's Wearhouse* Motherhood® Maternity

Noodles & Co O'Charley's Office Depot® OfficeMax® Old Chicago Old Country Buffet®* Old Navy Olive Garden® Omaha Steaks On the Border Outback Steakhouse Overstock.com P.F. Chang's* Pack 'n Save PANERA BREAD® Papa Gino's Pana John's Pizza Pavilions Payless ShoeSource Persona® MAX Pier 1 Imports® Piperlime.com Popcorn Factory® **Qdoba Mexican Grill*** Rainforest Café Randalls Red Lobster® Red Robin® Regal Entertainment Group Regis Salon Rixty Online Entertainment Rock Bottom Restaurant* Rocky Mountain Chocolate Factory Romano's Macaroni

Steakhouse Ryan's®* Safeway Sally Beauty Supply Sam's Club Say-On Sears Sheetz®* Shell SpaFinder® Speedway/ SuperAmerica Sports Authority® Staples® Starbucks Card Steak 'n Shake SUBWAY®* Sunglass Hut Sunoco T.G.I. Friday's® T.J. Maxx **Talbots** Target® Texas Roadhouse The Cheesecake Factory®* The Home Depot® The Orvis Company, TigerDirect.com®* Travelocity

Tovs "R" Us

Walgreens

Zappos.com

Walmart

Vons

Visa® Reward Card[†]

Yankee Candle®*

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Or visit www.ngc-group.com











Grill

Roy's

Ruth's Chris





FinishLine⁴

Fleming's

Foot Locker

Fox & Hound

GameStop®*

Gap® Options

Fire Mountain®*

^{*} NGC Distinguished Retail Partners | † † Cards issued by MetaBankTM pursuant to a license from Visa U.S.A. Inc. Retail Partner list subject to change without notification. For a full listing visit www.ngc-group.com



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